



Dutch Business Partners  
Partner in successful business

# Dutch

*Business partners*



## **Dutch Business Partners**

### **Who are Dutch Business Partners?**

Dutch Business Partners BV (DBP), established in 2003, offers you a platform for realising direct business to business contact between manufacturers and clients. So you are able to do business straight away with the resources without the interference of intermediaries thus leading to a direct communication, better knowledge and a lower price.

### *Experts in a strategy for Asia*

DBP are independent sparring partners with more than 10 years experience in the field of the metal and electro industry in both Europe and Asia. DBP has been successful in supporting numbers of European and Asian companies with the founding of new subsidiaries, outsourcing, executing market surveys, etc.

### *Our vision and mission*

Our device is learning by doing. DBP raises initiatives and co-operates with you as a partner both resulting in a successful business.

## **Partner in successful business**

### **Activities**

Our core business is trade support and acting as a trade facilitator with the following activities:

- Choices with regard to in home production or outsourcing to foreign countries?
- Execution of market surveys.
- Strategic analyses.
- Matchmaking, which is our speciality, giving you an entrance to our extensive network and alliances.
- Providing practical support during the realisation of sub-contracting and outsourcing of production activities.
- Support during import- & export activities.

### *Emerging markets and India*

We have the disposal of a very extensive network in India and other emerging markets. India is our main target. DBP has a local business centre in Ahmedabad (Gujarat). We would be pleased to introduce you into our business network in India and to facilitate mutual contacts between you and interested business partners in India.

## **Our methods**

Do you recognize a match between one of the activities mentioned before and your business? During a first mutual discussion we will research the possibilities that could lead to an action plan. In this conversation we play an active role and take initiatives leading to the definition of potential savings.

### *Teamwork: together stronger*

All projects are subject of certain responsibilities. A mutual importance together with mutual efforts is imperative for a successful transformation of your business.

### *Results counts*

What is the added value for both partners within such a before mentioned co-operation? Please be aware of the fact that we could say 'no'. In doing so we implicate that from our opinion there is no solution to be found within our reach or our network. Solutions are only acceptable which enable us to be a successful partner for your business.

### *Learning by doing*

Our enhanced practices are based on long term knowledge and experiences. We keep these practices up to date by:

- Studying the lessons learned resulting from the evaluation of all executed projects.
- Continuous growth and strengthening of our network and our alliances.

### *Customer satisfaction*

Doing business with DBP is supported by proven customer satisfaction aimed at the long term. We would be pleased to act as your partner in a successful business co-operation.

## **Interested?**

Are you involved in the development of a strategically alliance with Asia for your company? Is cost reduction a main issue? Are you worried about the required quality for a fair price for bought in and / or outsourced activities? Are there any difficulties in finding the right business partners? In case one of these questions is answered by 'yes' please do not hesitate to contact us for more information.

### **Co-operation**

Dutch Business Partners, established by Toon Laurensse will be supported by the Dutch Company Doctors if required. These 'Doctors' do have a long standing experience and are highly specialised in change over management and business improvement. The 'Doctors' are aware of their own boundaries and have knowledge of human behaviour. They offer straight forward solutions and are ready to go together with you. Implementation times are short as the device of the 'Doctors' is: make yourself obsolete. As a result you are able to direct yourself immediately on the core business.



### **Dutch Business Partners India Pvt. Ltd.**

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